



Legal Forum Business in Łódź

18.10.2019

Panel 1: Digitalization/ technological change
on the legal services market

Lyon Bar : Presentation

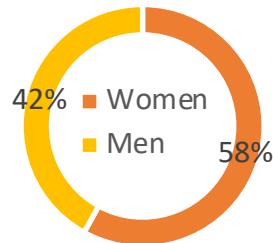
2nd
BAR OF FRANCE

3 490
LAWYERS

24
MEMBERS OF
THE BAR
COUNCIL

41 **COMMISSIONS** ENRICH THE PROFESSIONAL
COMMUNITY THROUGH THEIR WORK,
REFLECTIONS AND EVENTS

Distribution



2 208
NON-LAWYER
EMPLOYEES HIRED BY
LYON LAW FIRMS



560
MILLION EUROS IN
REVENUE (**TURNOVER**)
FOR LAW FIRMS



Why create an Incubator within the Bar?

- **To bring out, promote and support the introduction of innovation within the legal profession** by lawyers
- **To generate entrepreneurial vocations**
 - New services for lawyers
 - New fields of activity, exploring new markets
- **To combine technological innovation, social innovation, preservation and evolution of the legal profession**
 - At the service of the client
 - In compliance with our deontology and ethics rules (evolutions?)
- **Usefulness:**
 - "Control" innovation
 - Maintain innovation within the profession (not "outside")
 - Image of the profession

Feedback : The Incubator of the Lyon Bar

- Created in March 2017
- A website
- <https://www.incubateurbarreaulyon.com>
- 20 active members
- A meeting every 3 weeks
- 9 Legaltechs incubated as of today
Created by lawyers



Actions of the Incubator of the Lyon Bar : **Train - Innovate - Transform**

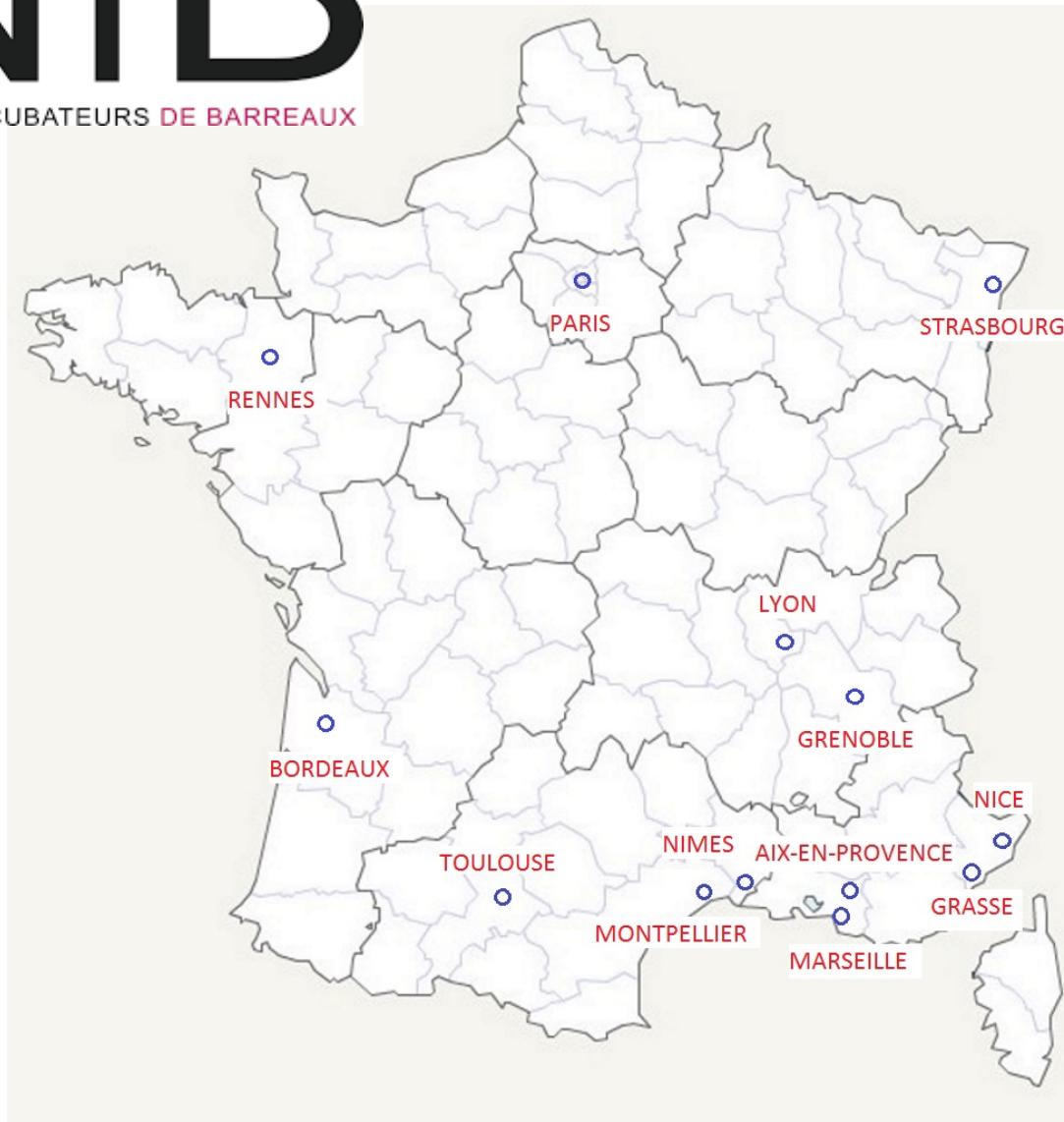
- Promote and encourage new innovative projects
 - Appeal for projects published on the website
 - Meetings, Lunches ("pitch") at the Bar
 - Support in the proliferation of the candidate/mentoring/co-creation
- Validate the economic and Deontology feasibility
 - Deontological support
 - Ethics referent (aware of innovation issues)
- Communicate, promote innovation
 - Media promotion/activation of the Bar network to help the Legaltechs
 - "Innovative lawyer" label
 - Train, raise awareness, reassure ("Lawyer entrepreneur", "Innovation Day", "Digital Workshops" ...)
- Support the process of creating a company
 - Partnerships for incubation or acceleration
 - Other "generalist" incubators



RNiB

RÉSEAU NATIONAL DES INCUBATEURS DE BARREAUX

<https://rnib.fr/>



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Actions of the Incubator of the Lyon Bar : Partnerships

- EM LYON Incubator (Management and business school)
 - "Booster" program (challenge, accelerate)
 - Lawyers' participation in pitches
- BNP (bank)
 - Financial allocation for innovative projects
 - Promotion of projects
 - Financing of project development
- Bpifrance (Bank)
 - Raising awareness of lawyers' ability to innovate
 - Financing of project development
- Pulsalys (accelerator/ university based)
 - Transfer of technologies and know-how from Lyon University laboratories to civil society
 - Acceleration device dedicated to the creation of startups based on innovative projects



bpifrance





9 Legaltechs incubated as of September 30, 2019



COMMENT ÇA MARCHE ?



1

Vous choisissez votre avocat

en fonction de votre besoin,
de sa localisation et de ses
honoraires



2

En direct ou sur rendez vous ?

C'est vous qui choisissez.



3

Procédez au paiement en ligne

sur notre espace sécurisé.



4

Commencez votre rendez-vous en visio avec votre avocat

& exposez-lui votre situation



www.agrume.fr

- Simplifying employment law
- For Lawyers or Human Resources departments
- Collaborative work between counsel and employers throughout the employment law process
- Efficiency, quickness
- Safeguarding (procedures and control points developed by a lawyer)
- SAAS mode software



Vous traversez une séparation ?

Vous avez besoin d'un **accompagnement juridique** pour organiser votre vie de parents séparés avec vos enfants ?

Vous souhaitez avoir le choix pour **trouver des solutions vraiment adaptées** à votre situation personnelle et à celles de vos enfants ?

comment peut-on se partager la garde des enfants ?

comment va se répartir la contribution alimentaire ?

qui amènera les enfants à l'école ?

pour vous accompagner dans cette démarche,
nous avons conçu plume

A concrete solution



The plaintiffs can

Launch or join **100% online** class actions in justice



The lawyers can

Create and manage class actions in a simplified way



Digital allows to

Easily gather plaintiffs thanks to the **digital technology**



Thank you for your attention

Dziękuję za uwagę

